

CARE USA Annual Report 2011



What does it mean to serve individuals and families in the world's poorest communities?

It means when Kuse Ebrahim walked 350 miles across a war zone to bring her son and her brother's five children to a safe place where they could find food and water, CARE was there for her. It means when Charf Gufu's herd ran out of pasture during the worst drought in six decades, CARE helped him save his strongest cattle and helped him and his fellow herders preserve their way of life. It means when Kallani Rani couldn't get enough milk from her cow to nourish her family, CARE was there — not only to teach her how she could get more milk from her cow, but also how to share the same techniques with her neighbors. It means in a year when the federal government is under pressure to make deep budget cuts, CARE is bringing influential policy makers to communities in the developing world to see the transformative, life-saving impact of programs funded by American taxpayers.

CARE helped more than 122 million people in 84 countries last year. There's no magic formula behind CARE's ability, year after year, to reach so many people. Our impact is the result of our experience, partnerships and strategy.

With 66 years experience working in some of the world's poorest and most challenging communities, CARE has amassed the deep expertise necessary to deliver efficient programs with maximum impact. We've cultivated strong partnerships with local communities, corporations, governments and other nongovernmental organizations (NGOs) that allow our initiatives to yield a higher return on our funding investment. And crucially, our focus on empowering girls and women creates lasting ripples of change that help lift families and entire communities out of poverty.

In this year's annual report you'll learn about the impact of CARE's work through the personal stories of some of the people we served in more than 1,100 projects around the world last year. We're certain their resourcefulness and courage will inspire you as they inspire us every day.

On behalf of everyone who works for CARE, we thank you for helping us fight poverty in the world's poorest communities. Your support has made a real, positive impact on the lives and livelihoods of tens of millions of people around the world.

Helone D. Dayle

Helene D. Gayle President and Chief Executive Officer

W Ban Putt

W. Bowman Cutter Chairman of the Board

Horn of Africa: Long before the famine, CARE was there helping families.

Last year more than 13 million people in Somalia, Kenya, Ethiopia and Djibouti required emergency food aid after the worst drought in six decades decimated communities already beset by severe poverty, underdevelopment and — in Somalia chronic violence and political instability. The lowest estimates of the number of dead was in the tens of thousands.

Long before the world media noticed the scale and severity of the emergency, CARE was on the ground helping more than a million people in Kenya, Somalia and Ethiopia. When refugees from the Somali famine zone were fleeing to Kenya at the rate of more than 1,000 people every day, CARE was there to help with emergency relief at the Dadaab refugee camp in Kenya.

Reacting to emergencies is only part of what CARE does in the region. Strengthening community resilience is at the heart of CARE's mission around the globe. For example, CARE's Village Savings and Loan Associations helped more than 90,000 people in Kenya and Ethiopia better manage their finances last year — leaving them with cash savings to offset bad harvests and rising food prices.

In Ethiopia's Borana region, CARE was helping herders keep their animals alive even before the recent drought exhausted traditional water sources and shriveled pastures.

"I've never seen, in my life, this severe a drought in Borana," says Wario Kara, a 95-year-old man in Borana's Melbane community.

Charf Gufu, a 40-year-old herdsman in Melbane, describes the drought's impact in stark terms: when

a herder's cattle dies, he says, his family will die soon after. And the ones who don't die abandon the pastoral tradition and head to the city to find work — work that seldom exists.

In Borana, CARE works with pastoralist communities to help them preserve their way of life. CARE's innovative cattle destocking program buys weak cattle from herders, allowing them to reserve scarce water and pasture for their healthiest animals. The program also boosts area nutrition because, under supervision from health inspectors, CARE slaughters weak cattle and distributes the meat to local families.

To use their remaining resources more efficiently, CARE helps Boranans develop marketing cooperatives for livestock-related products. In Chamuki, 60-yearold Makaya Eden is a board member of the local cooperative. She has made up lost income from a shrinking herd by marketing local cheese and running a butchery. Because she diversified her sources of income, she was able to build a home and send her children to school.

"Being a member of this cooperative contributes to my success," she explains. "Previously, I didn't know anything about bank accounts or savings, or where to go for help and skills training."

Makaya didn't receive an education when she was young and did not send her older daughters to school. When she realized the value of education, she decided to send her younger children to school. One of them, a son, just graduated from medical school.

REAL IMPACT



Last year CARE's Village Savings & Loan Associations helped more than 90,000 people in Kenya and Ethiopia better manage their finances leaving them with more money to cope with the region's worst food emergency in decades.

Kallani and Kumar: Turning milk into money for their family.

REAL IMPACT

With support from the Bill & Melinda Gates Foundation, CARE's Strengthening the Dairy Value Chain program in Bangladesh is helping

35,000

people double their incomes. Work is hard to find in Koibortopara, the remote village in northern Bangladesh where Kallani and her family struggled for years to survive.

"We had no way out," she says. "No food, no clothing, as we had no consistent income."

Frustrated at being unable to provide for his family, Kallani's husband was angry and sometimes violent. Though she was weary, Kallani kept looking for a path out of her family's misery. Two years ago, Kallani heard about CARE's Strengthening the Dairy Value Chain program and was intrigued. Reluctantly her husband gave her permission to attend the program's dairy production training sessions. The family owned a cow, but it didn't make enough milk to sell. It didn't even make enough milk for the family's consumption.

In class, Kallani learned how best to feed a cow to stimulate milk production. Because the best feed was not available in her village, CARE coached her on where to find it and how to negotiate better prices with merchants.

Kallani's cow was soon producing milk well beyond what the family could consume. And with CARE's help Kallani went into the feed business. She now goes door-to-door teaching nearby cow owners the same methods that helped her.

Initially the neighbors were skeptical about a woman going doorto-door to teach better farming techniques. Attitudes changed as word spread that the techniques she taught dramatically improved milk production. By empowering Kallani to improve her own farming output, CARE helped spark a chain reaction of improved dairy productivity among Kallani's neighbors.

As their livelihoods improved, Kallani's relationship with her husband also changed for the better. Her success helped him to see her as an equal. Now they work together selling milk and dairy items in the village market. No longer just struggling to survive, Kallani is quick to say her life has greatly improved.

"Arguing with my husband was a daily issue," she says. "Now our family life is very peaceful."

The most important detail of Kallani's success: She and more than 35,000 other dairy producers in northern Bangladesh who participate in this program are on their way to doubling their incomes from dairy. Some already have.

Nana: Taking control of her life after war and forced marriage.

Nana recalls the hours she spent in piano class as the "sweetest moments" of her life.

"I can still hear 'Moonlight Sonata' in my ears," she says.

At just 26 Nana seems too young to be so nostalgic for the past. But when this young mother from the Republic of Georgia shares all that's happened to her since she last sat at a piano, her ache for the past makes perfect sense.

When she was 15 her parents forced her to marry a 28-year-old man. There was no wedding. The marriage began when her new husband came and took Nana by force from a friend's house.

"I was screaming and crying for help. Nobody helped," she says.

Nana was quickly pregnant with her son. She tried to stay in school and continue music lessons, but her husband kept coming to the school and physically dragging her home.

Nana wanted to leave her husband but had nowhere to go. When she returned to her parents' house, he arrived drunk and smashed their windows with rocks. Police refused to get involved, calling it a family matter.

Nana finally freed herself by fleeing to the home of relatives more than 60 miles away. After 3 months away from home her husband gave up and accepted divorce. Nana and her son returned to their home village to start a new life, but their hopes were dashed when a simmering conflict between Georgia and Russia over South Ossetia boiled over into an all-out war in 2008. Many farming families lost their farmland, Nana's among them. Depressed, broke and out of options, Nana suffered silently at home.

"I saw no place for myself in the outside world," she says.

A concerned neighbor told Nana about a women's empowerment program sponsored by CARE and five local partner organizations. The program helps marginalized women in Caucasus post-conflict zones secure their legal rights and take an active role in their life decisions.

Nana never before understood her legal rights or how to stand up for them. Once she did, she started taking more control of her life; first in small ways, then in big ways. She successfully challenged school officials who tried to deny her son the free school books to which he was entitled. And then she took her ex-husband to court and won monthly child support payments.

"I've become stronger," she says. "I would not have been able to do that before."

She still thinks about music, but it's an aspiration instead of nostalgia.

"I would love to teach music classes to the local children here," she says. All she needs is a piano.





REAL IMPACT Vith local partner organizations CARE is helping 2,000

marginalized women in Caucasus post-conflict zones secure their legal rights.



REAL MPACT Between 2005 and 2010 CARE helped 470,000 people in rural farm households in five Latin American countries climb out of extreme poverty

American countries climb out of extreme poverty — defined by the World Bank as income of less than \$1.25 per day. CARE programs helped more than double the average daily income from \$0.62 to \$1.31.

Maria: With CARE's help her garden now blossoms.

Even before tasting them, Maria can tell the difference between organic potatoes and potatoes sprayed with chemical fungicides.

"It's different to uncover a pot of organic food," she says. "With chemicals, flavors of food cannot be smelled. When I ate potatoes with fungicide, I didn't feel I was eating potatoes."

The small farm Maria, her husband and nine children operate in Papallacta, Ecuador, is flourishing. They keep their rabbits, guinea pigs and chickens in a small barn, and their fields yield potatoes, lettuce, carrots, celery, parsley and cilantro. The family grows enough food to feed itself well and has enough left over to sell. Encouraged by her husband, Maria invests these earnings in the farm with seeds and animals and into her family's future by paying for her children's tuition and books.

"I feel like I'm flying," Maria says. "I no longer depend on others."

If comparing running a small family farm to flight seems a stretch, consider the condition of Maria's farm just two years ago. For more than a decade Maria and her neighbors watched helplessly as their farms and livelihoods withered. They worked diligently to plant potatoes, beans, jicama, peas and wheat, tending them with the farming techniques they learned from their parents. But their harvests were tiny. Changing weather patterns in the Andes had made their old techniques obsolete. Harvests were battered by difficult-to-predict frosts that killed their crops in the ground. What the frost didn't kill, a scourge of worms and insects known locally as lancha did. The family was spending \$30 each week buying food — a huge expenditure in a poor area where the average family's income is \$240 per year.

In partnership with Ecuador's Environment Ministry and several municipal agencies, CARE agriculture experts offered Maria and neighbors a chance to learn new farming techniques to help them adapt to the changing climate. Among those techniques was teaching farmers how to manufacture and use their own safe, organic compounds to replace chemical fungicides and pesticides. The result is food that makes Maria and her family smile at meal time. Abundant, healthy food that tastes good.

"The old Maria was sad," she says. "I sacrificed myself in the field working for nothing. I am happy now because I have my own food."

Maria's experience with CARE's agriculture experts is far from unique. Between 2005 and 2010 CARE helped 470,000 people in rural farm households in five Latin American countries climb out of extreme poverty — defined by the World Bank as income of less than \$1.25 per day. CARE programs helped more than double their average daily income from \$0.62 to \$1.31.

Maria's garden is one of many now blossoming thanks to CARE.

Fatu: Planting seeds that will grow for generations.

When Fatu heard the gunfire, she knew Liberia's civil war had finally reached her village, Gongorta. Within minutes she collected her family and fled; wading across a river and running until they found something like safety in the bush. For one year they slept on damp ground and ate only what they foraged.

"We couldn't farm," Fatu says. "Whatever looked like food, we ate it."

Liberia's civil war left 150,000 dead and one-third of Liberians homeless. Because many of Liberia's most productive farm fields were abandoned during the war, harvests plummeted, seed stocks vanished and the commercial chain that moved crops to market fell apart. Bong County, where Fatu lives, used to export food to the rest of Liberia. Now Bong, and the nation, rely on expensive imported food. Hunger and malnutrition are soaring.

"The idea of people going hungry in a fertile land really hurts," says Henry Khonyongwa, manager of CARE's conservation agriculture program in Bong. With the support of the Howard G. Buffett Foundation CARE is working with farmers to help them rebuild Liberia's once productive agricultural sector one field at a time. One of those fields belongs to Fatu.

A widow and primary caregiver to six of her grandchildren, Fatu learned simple techniques like rotating crops, leaving fields fallow and diversifying crops to allow soil nutrients to naturally replenish. She grows a wider variety of crops and has learned how to store her rice crop to keep it safe from moisture and pests. Before CARE showed her how, Fatu assumed it was perfectly normal to lose a large portion of each harvest to birds and rodents.

Fatu says her family used to eat just one meal a day during the lean season prior to the harvest. This year she expects to have enough food for the family to eat two meals each day. She's even saving money.

"We joined a CARE Village Savings and Loan Association because we want our children to go to school," she says. "I want a better life for my grandchildren."

Fatu and her neighbors are saving money together and making loans to each other to help start small businesses. Fatu took a loan to buy palm oil, which she sold at market for enough profit to pay off the loan with interest and buy school uniforms and supplies for three of her granddaughters. Fatu can't read, but she believes education is the most reliable pathway to a better future for her grandchildren.

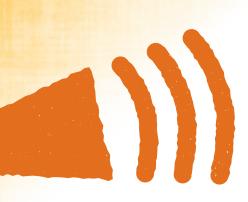
Thanks to her resilience and innovation, Fatu is a genuine inspiration to her neighbors. She's the only woman on the village council. Her neighbors call her "the chairwoman." Each day, when she goes to her fields, she walks down the same trail she took when she fled the war. Only today, instead of rushing for her life, she strides with confidence.

"I have finally regained my independence," she says.

REAL IMPACT



Last year CARE helped more than 35,000 Liberians strengthen their food security, improve their economic opportunities and access water and sanitation.



Last year CARE helped nearly 22 million people claim their rights and advocate for policies at local, regional and national levels to improve gender equity and address the underlying causes of poverty.

70,945 ACTIONS were taken by members of the CARE Action Network last year to promote vital development policies. These actions included contacting a member of Congress, signing a petition and using social media to advocate for improved global health policies.



18 CARE COUNTRY DIRECTORS met with USAID Office of Foreign Disaster Assistance (OFDA) Director Mark Bartolini to consult on urgent issues related to emergency humanitarian work.

20 NEWSPAPERS IN THE U.S. ran Washington Post columnist Michael



Gerson's column making a compelling argument for bipartisan support for funding international family planning. Gerson wrote the essay upon his return from a CARE Learning Tour to the Democratic Republic of Congo.



1,147 ADVOCATES attended CARE's 2011 National Conference & International Women's Day Celebration. Speakers included Melinda Gates, Laura Bush, USAID Administrator Rajiv Shah and U.S. Ambassador for Global Women's Issues Melanne Verveer. During the conference, CARE citizen advocates visited 339 CONGRESSIONAL OFFICES to voice



support for foreign aid, education and economic development legislation.



16 DELEGATES traveled with CARE on Learning Tours to Bangladesh, Rwanda and the Democratic Republic of Congo — including MEMBERS OF CONGRESS, REPRESENTATIVES FROM THE ADMINISTRATION, CORPORATE PARTNERS, and JOURNALISTS. The delegates saw the life-saving benefits of U.S. foreign assistance in these countries.



With partner NGOs, CARE worked with USAID to hold five events on integrating climate change and natural resource management into food security programs. The series drew more than 900 PARTICIPANTS, including 20 USAID MISSIONS covering all USAID regions.



Because of significant reductions in the maternal mortality rate for participants in CARE's programs, Bangladesh's Ministry of Health invited a CARE MATERNAL HEALTH EXPERT to work full-time inside the ministry to advise the government, development partners, U.N. agencies and other organizations on planning, implementing and evaluating maternal health programs nationwide. **413 CARE SUPPORTERS** hosted events on CARE's National Day of Action.

CARE was responsible for shaping key gender-related sections of the EDUCATION FOR ALL ACT (H.R. 2705), introduced by Reps. Nita Lowey (D-NY) and Dave Reichert (R-WA). This important legislation is designed to dramatically improve the quality of education and increase retention rates.



CARE successfully worked to defeat an amendment to the Agricultural Appropriations bill that would have denied lifesaving food assistance to 35 MILLION OF THE WORLD'S HUNGRIEST AND MOST VULNERABLE PEOPLE.



CARE works with leading global organizations whose philanthropic interests complement our work to fight global poverty by empowering girls and women. Together we achieve great results we could not achieve separately. That's the impact of partnership.



CARE and WWF expanded our strategic alliance integrating livelihood security and conservation to jointly address

issues that impact both nature and people. CARE and WWF continued the successful Primeiras y Segundas conservation project in Mozambique with generous support from the Sall Foundation and were awarded a five-year USAID grant to address climate change impact, environmental degradation and poverty in Nepal. With support from the ConnectUS Fund, CARE and WWF now advocate for pro-poor, women-focused approaches to protecting the planet, improving U.S. climate change policy, halting deforestation and making food security programs sustainable and climate resilient.



THE WALMART FOUNDATION

has teamed with CARE on major women's economic empowerment nitiatives in Asia and South America. With its upport CARE offers leadership and technical raining for women who grow and process ashews. Their cashews are now sold in Valmart stores in India. In Peru the foundation upports CARE's work with small-scale farmers nd their families to increase crop yields and mprove market access for their goods. The Valmart Foundation also supports CARE's effort o empower thousands of women working in actories in Bangladesh by providing them with raining on leadership, communication, health, iteracy and life skills.

GAP

In partnership with GAP INC. CARE is implementing workforce empowerment training and education for female orkers in Bangladesh, Cambodia,

Indonesia and Vietnam through Gap's P.A.C.E. program. By developing critical life and workplace skills, greater general and reproductive health awareness, functional literacy, improved financial acumen and essential communication skills, the women who participate further their economic opportunities, thus improving their lives and those of their families.





With a generous grant from David and Pat Atkinson, CARE and CORNELL UNIVERSITY forged a strategic

partnership to advance sustainable food systems. By improving food security, promoting sustainable livelihoods and supporting adaptation to climate change, the partnership aims to help chronically hungry women and their communities become more resilient. The partnership merges Cornell's leadership in research with CARE's decades of development programming experience.



Goldman Sachs

In Japan, where a 9.0 earthquake and tsunami devastated populated coastal communities and forced

hundreds of thousands to seek temporary shelter, GOLDMAN SACHS & CO. made a generous grant of \$1 million to assist CARE in providing psychosocial support and counseling for families affected by the disaster.



TEAVANA is working with CARE

COVANCE

COVANCE, **INC.** has helped test and



In India CARE has partnered with the MERCK COMPANY FOUNDATION to develop a package of essential developmental tools and guides to enhance our early childhood development program benefiting vulnerable children and their caregivers. The Merck Company Foundation has also joined General Mills to launch the Join My Village (JMV) online activism initiative in India. In addition Merck supports JMV's first program in Malawi. JMV provides educational, health and incomegenerating opportunities for poor communities.



MEREDITH CORPORATION made generous donations of advertising space to CARE in the weeks leading up

to International Women's Day and CARE's National Conference. The ads, which ran in Ladies' Home Journal, More, Family Circle, American Baby and five other Meredith publications, reached nearly 10 million people and were valued at more than \$1.1 million. The Meredith family also fundraises for CARE through various magazine and corporate events, and matching donations.





CARE relies on generous U.S. and international foundation partners to carry out our mission to fight poverty around the world. Here are just a few of the partners we wish to thank for their support in 2011.

THE BILL & MELINDA GATES FOUNDATION has

provided generous support to CARE since 2001, supporting emergency response, agriculture, policy and advocacy, maternal health, HIV/AIDS prevention and treatment, water and sanitation, microfinance and women's empowerment programs across Asia, Africa and Latin America. CARE's newest Gates Foundation grant supports our Pathways program. A five-year initiative in Bangladesh, Ghana, India, Malawi, Mali and Tanzania, Pathways will help 150,000 women smallholder farmers and their families improve food security and long-term resiliency by improving their access to land, water, markets, agricultural training and services.





THE HOWARD G. BUFFETT FOUNDATION is a vital CARE partner, supporting our global efforts to improve water and sanitation, economic development, food security, conservation agriculture and post-conflict recovery. These innovative programmatic experiences, particularly in water and sanitation and conservation agriculture, have laid a foundation for CARE country offices to engage in critical policy dialogues on these issues to increase impact at the national and regional levels.



THE SALL FAMILY FOUNDATION funds groundbreaking programs supporting environmentally sustainable economic development, maternal health and early childhood nutrition. The foundation's ongoing support has helped make CARE a global leader in early childhood feeding practices and implementation science for maternal health. The Sall Family Foundation also funds CARE's alliance with WWF, a unique partnership that recognizes how fighting poverty and protecting the environment go hand-in-hand.



DUBAI CARES provides significant support for CARE's education projects in Africa, the Middle East and Asia. Based in the United Arab Emirates, its support for critical water and sanitation projects in schools has challenged and improved the way CARE thinks about education for children in the developing world.



REACH OUT TO ASIA (ROTA), based in Qatar, supports CARE's education projects in Pakistan and Afghanistan. ROTA's close collaboration with local partners and communities ensures that communities have sustainable access to high-quality primary and secondary education.

REAL IMPACT

122+ **MILLION PEOPLE REACHED**

1,105 **POVERTY-FIGHTING PROJECTS**

84 **COUNTRIES**

66 YEARS EXPERIENCE

Countries with CARE Programming in FY11

Afghanistan 1.

- 2. Angola
- Armenia[¥] 3.
- Azerbaijan[¥] 4. Bangladesh
- 5. Benin
- 6.
- Bolivia 7. 8.
- Bosnia and Herzegovina 9. Brazil
- 10. Burundi
- Cambodia 11.
- Cameroon 12.
- 13. Chad

- 14. Chile[¥] 15. Côte d'Ivoire 16. Croatia 17. Cuba Democratic Republic of Congo 18. 19. Ecuador 20. Egypt 21. El Salvador 22. Ethiopia 23. Georgia 24. Ghana 25. Guatemala 26. Haiti 27. Honduras India* 28.
- Indonesia 29. 30. Jordan Kenya Kosovo Laos Lesotho Liberia 36. Macedonia 37. Madagascar Malawi 38. Mali Morocco
- 40. 41. 42. Mo<mark>za</mark>mbique
- 43. Myanmar

14

17 26

- 31.
- 32.
- 33.
- 34.
- 35.

- 39.
 - Montenegro[¥]

MILLION PEOPLE REACHED IN THE MIDDLE EAST & EUROPE

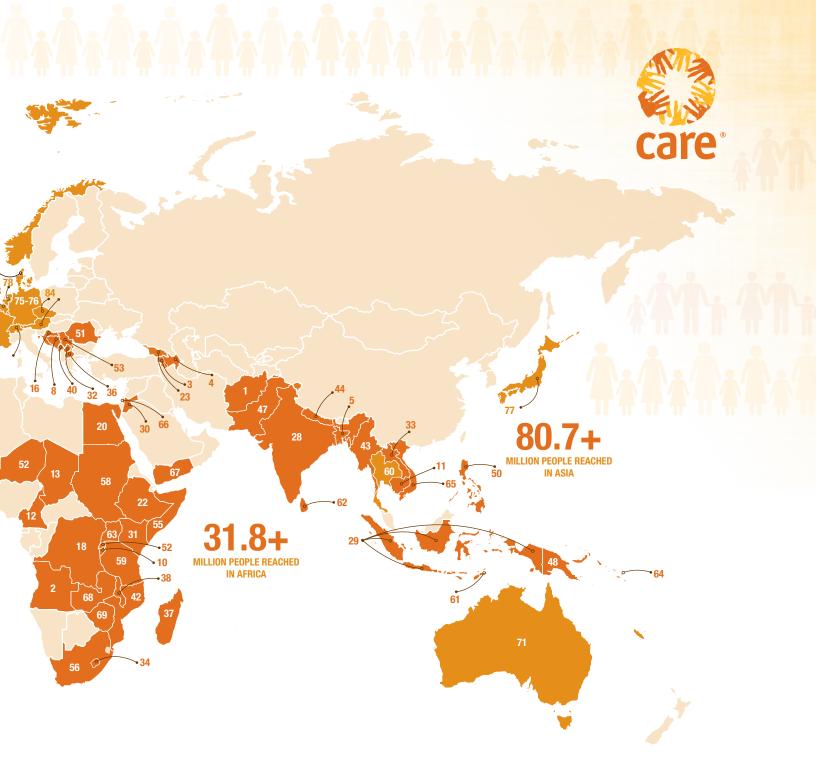
MILLION PEOPLE REACHED IN LATIN AMERICA & THE CARIBBEAN

9

44. Nepal 45. Nicaraqua

- **46**. Niger
- 47. Pakistan
- **48**. Papua New Guinea
- Peru** 49.
- Philippines[§] 50.
- Romania 51.
- Rwanda 52. Serbia 53.
- 54. Sierra Leone
- 55. Somalia
- 56. South Africa
- 57. Sri Lanka 58. Sudan

18



- **59**. Tanzania Thailand*** **60**. 61. Timor Leste 62. Togo 63. Uganda
- 64. Vanuatu
- 65. Vietnam
- West Bank & Gaza 66.
- 67. Yemen
- 68. Zambia **69**.
- Zimbabwe

CARE International Members

- 70. Austria 71. Australia
- 72. Canada
- 73. Denmark
- 74. France
- 75-76. Germany-Luxembourg
- 77. Japan
- 78. Netherlands
- 79. Norway
- -- Thailand***
- 80. United Kingdom
- 81. United States

CARE International Secretariat

- 82. Geneva, Switzerland
- 83. Brussels, Belgium
- -- New York, United States

CARE International Affiliate Members -- India*

Sub-Offices

84. Czech Republic (of CARE Austria)

To coordinate operations, one member of CARE International is designated "lead member" for each country. CARE USA is lead member for countries printed in italics.

- ¥
- Limited presence CARE India is an affiliate member of CARE International and a country
- ** CARE Peru is in the process of becoming an affiliate member of CARE International.
- *** CARE Thailand is both a member of CARE International and a country with ongoing programs. CARE works through a strategic
- δ \diamond
- partnership. CARE Germany-Luxembourg has offices in both Germany and Luxembourg.



At CARE we take pride in our mission to serve individuals and families in the world's poorest communities. But we never let our pride obscure the simple fact that none of our work would be possible without the generosity and compassion of CARE's donors.

> "The most compelling thing to me is the thoroughness with which CARE approaches a problem...CARE isn't about handing out money but changing the social ecosystem."

> > Jim Pentecost CARE donor since 1985

REAL Impact

With your support CARE reached nearly 6 million people with tools and information to promote gender equality and empower women to claim their rights.



We are grateful for every contribution supporting our work, especially for donations to our flexible, core fund. Because this money is not restricted to any one program or country, it allows us to quickly direct resources where they are most needed, including emergency rapid response, continuing successful programs beyond the end of their original funding, piloting new and innovative poverty-fighting programs, core operations and administration. And because flexible support is also used to secure large gifts from donors who require CARE to match their contributions, these donations are like keys that unlock doors to even more support.



Jim Pentecost, president of Memphis-based Power & Telephone Supply Company, has donated more than \$1 million to CARE since 1985, most of it to CARE's core fund. He became aware of CARE's work when he lived in the Netherlands. Several of his neighbors were grateful recipients of original CARE Packages after World War II. Jim says later family trips to the developing world opened his eyes to global poverty and triggered a personal commitment to do something about it.

During a business trip to Guatemala several years ago, he arranged to visit a CARE water project. CARE showed the villagers how they could draw safe water from the ground using only old PVC pipe,

a rope and several plastic balls. The design made the well easy to use, he says. More importantly, he added, its simple construction meant it was sustainable even after CARE left the village.

While in the Philippines he visited a CARE program to help street vendors form a trade union. By organizing, the vendors were better able to protect themselves from corrupt officials who regularly extorted money from them and enabled them to pay for health care for their children.

Jim is committed to using his resources to help fight poverty around the world. With his generous gifts to CARE's flexible, core fund, he's placing his trust in CARE to help him carry out that commitment.

"There are things I'm good at, like running my business. There are things I'm not good at, like how to make wells work with tennis balls," he says. "I'll just put my money on the table and let CARE use it in a socially good way."

REAL IMPACT

With your support CARE provided more than 5 million people in 54 countries with improved access to school and better quality education.



Goldman, Sachs & Co.

REAL IMPACT

With your support CARE helped more than 12 million people in 47 countries respond to and recover from emergencies.

GLOBAL LEADERSHIP SOCIETY

(\$1,000,000+ Cumulative Lifetime)

Abbott David T. and Jean K. Akers Nancy K. Anderson The Annenberg Foundation The Atlantic Philanthropies The David R. and Patricia D. Atkinson Family Foundation Baxter International Foundation Anonymous The Boeing Company The Dietrich W. Botstiber Foundation The Susan Thompson Buffett Foundation The Howard G. Buffett Foundation Cargill Anonymous Catholic Relief Services The Church of Jesus Christ of Latter-Day Saints The Coca-Cola Company Credit Suisse Michael and Susan Dell Foundation Delphi Asset Management Delta Air Lines Inc. Dubai Cares Joseph H. and Barbara I. Ellis ELMA Philanthropies Services (U.S.) Inc. Fidelity Charitable Gift Fund Anonymous The Ford Foundation Lloyd A. Fry Foundation Everett/O'Connor Charitable Trust Margaret Fanning Gap Foundation Bill & Melinda Gates Foundation **GE** Foundation General Mills Foundation Global Impact

P & G Fund of the Greater Cincinnati Foundation Anonymous The William and Flora Hewlett Foundation Conrad N. Hilton Foundation Glenn H. and Deborah Dow Hutchins Anonymous The Loren A. Jahn Private Charitable Foundation Sheila C. Johnson and the Sheila C. Johnson Foundation The Jordan Family Dean C. and Elizabeth H. Kehler Anonymous The Kresge Foundation The LeBrun Foundation Thomas and Regina C. Leatherbury Elizabeth M. Lutas The John D. and Catherine T. MacArthur Foundation Anonymous Anonymous John and Michelle Martello The MathWorks, Inc. The Andrew W. Mellon Foundation The Merck Company Foundation Microsoft Giving Campaign Millennium Water Alliance Gordon and Betty Moore Foundation Anonymous Charles Stewart Mott Foundation Network For Good Nike Foundation **Oak Foundation Open Society Institute** Oracle Corporation The Osprey Foundation The David and Lucile Packard Foundation The Panaphil Foundation The Peierls Foundation

The Pentecost Family The Pew Charitable Trusts Pfizer Inc Randell Charitable Fund Ruth and A. Morris Williams, Jr. Ben and Luanne Russell Adelia Russell Charitable Foundation Sall Family Foundation Saperlipopette Schultz Family Foundation Charles Schwab Foundation Harold Simmons Foundation Theodore R. and Vada S. Stanley Starbucks Coffee Company Daniel M. and Patricia* Tellep The Tides Foundation **TOSA** Foundation Trehan Foundation The UPS Foundation Anonymous W.K. Kellogg Foundation The Walmart Foundation Anonymous Weyerhaeuser Company Foundation Michael E. and Geraldine Wiles The Thomas Lyle Williams Charitable Trust Wisconsin Evangelical Lutheran Synod The Robert W. Woodruff Foundation





REAL IMPACT

With your support CARE worked to improve food security for more than 8 million people by providing nutritional support and promoting <u>sustainable</u> agriculture.

ANNUAL GIVING (\$1,000,000+)

Alliance for a Green Revolution in Africa The Howard G. Buffett Foundation Cargill Catholic Relief Services Dubai Cares ELMA Philanthropies Services (U.S.) Inc. Bill & Melinda Gates Foundation Goldman, Sachs & Co. The Merck Company Foundation Millennium Water Alliance Oak Foundation Sall Family Foundation TOSA Foundation The UPS Foundation The Walmart Foundation The Thomas Lyle Williams Charitable Trust

FOUNDERS' COUNCIL VIOLETA CHUNCHU SOCIETY

(\$500,000-\$999,999)

Anonymous

Credit Suisse Fidelity Charitable Gift Fund General Mills Foundation Global Impact The Jordan Family The John D. and Catherine T. MacArthur Foundation Gordon and Betty Moore Foundation Nike Foundation The Peierls Foundation Saperlipopette Anonymous

FOUNDERS' COUNCIL LYDIA MARSHALL SOCIETY

(\$250,000-\$499,999)

The David R. and Patricia D. Atkinson Family Foundation The Dietrich W. Botstiber Foundation The Susan Thompson Buffett Foundation Susan Crown and William Kunkler Gap Foundation Global Environment Technology Foundation Conrad N. Hilton Foundation Johnson & Johnson Dean C. and Elizabeth H. Kehler The MathWorks, Inc. Anonymous Anonymous The Osprey Foundation Randell Charitable Fund The Rockefeller Foundation **ROTA Qatar Foundation** John P. and Virginia B. Sall Ruth and A. Morris Williams, Jr. Woodruff Family Trust

FOUNDERS' COUNCIL MURRAY LINCOLN SOCIETY

(\$100,000-\$249,999)

Abbott The ACE Charitable Foundation Aqualia Foundation Ltd. James and Marietta Bala Baxter International Foundation The Lynde and Harry Bradley Foundation Eduardo Castro-Wright and Fabiola De Castro Thomas E. Claugus Community Foundation of Greater Memphis

Covance Inc. Delta Air Lines Inc. Estee Lauder Companies The Ford Foundation Benito and Frances C. Gaguine Foundation Anonymous Hewlett Packard Company Justin S. and Hilarie V. Huscher InterContinental Hotels Group Ipswitch, Inc. Anonymous Michael L. and Rosalind C. Keiser Levi Strauss Foundation Maurice and Nathalie Marciano **Charles Stewart Mott Foundation** The Panaphil Foundation The Pentecost Family Randy and Cindy Pond Ben and Luanne Russell Schwab Charitable Fund Charles Schwab Foundation Lloyd A. Fry Foundation Harold Simmons Foundation Stemcor Inc. Teavana The David Tepper Charitable Foundation, Inc. Trehan Foundation Bruce C. and Sandra Tully William D. Unger United Nations Foundation Carolyn Van Sant Deidra J. Wager Anonymous Anonymous

With your support CARE helped more than 26 million people in 14 countries with child health and nutrition services and information.



With your support CARE reached more than 16 million people in 36 countries with health and social services to help protect themselves from HIV, reduce stigma associated with the illness and mitigate its negative economic impact.

FOUNDERS' COUNCIL LINCOLN CLARK SOCIETY (\$25,000-\$99,999)

3M Foundation

David T. and Jean K. Akers The Sunbridge Foundation Edith Allen Alliance For The Lost Boys Of Sudan Almeida Family Foundation Alpha Kappa Alpha Sorority Inc. The Victor and Christine Anthony Family Foundation W. Frank* and Ruth S. Askins Matthew T. and Margaret Balitsaris Dennis M. Barry Mrs. Harry Behrins, Jr. Bok Family Foundation, Scott and Roxanne Bok Albert and Elaine Borchard Foundation, Inc. **BP** Foundation **Communication Automation Corporation** Finn Brooks Family Foundation, Inc. Anonymous Judith M. Buechner and Rev. C. Frederick Buechner The Buffin Foundation Anonymous C. E. & S. Foundation, Inc. The Cable Company The Margaret A. Cargill Foundation The Cedars Foundation Jared Levy and Dawn Chamberlain CHS Foundation Clipper Ship Foundation Inc. The Coca-Cola Company Cogan Family Foundation Cognizant Technology Solutions Virginia F. Coleman Community Of Christ Community Foundation For Monterey County

Congressional Black Caucus Foundation, Inc. The Connect U.S. Fund Crown Family Philanthropies Glen A. and Lynne S. Cunningham Rosalie Danbury The Davee Foundation The Kenneth Douglass Foundation Dudley and Shanley, LLC East Bay Community Foundation The Ellis Foundation, Inc. Joseph H. and Barbara I. Ellis eMarketer, Inc. Anonymous **Enterprise Holdings** Anonymous **Exelon** Corporation James W. and Tammy G. Felt First Data Foundation Bert and Candace Forbes Anonymous **GE** Transportation **GE** Foundation Anonymous Global Giving Goldman Sachs Gives Brad and Jill R. Gordon Frederick V. Grady The Greater Cincinnati Foundation Robert J. and Carol E. Green Haley and Aldrich, Inc. Raeburne S. Heimbeck and Cynthia Krieble Wayne R. and Camellia A. Helsel John T. Hendrix and Felcia Kantor Hess Foundation Inc. Wilbur Holmes Robert and Julie Horowitz Alan and Glen G. Husak The Loren A. Jahn Private Charitable Foundation Gregory D. and Anne C. Jordan

JP Morgan Chase Kellcie Fund Janet Wright Ketcham Foundation The Kimberly-Clark Foundation Susan Kinzie Alan Klenke Trust Emery N. Koenig JDD Holdings LLC Anonymous Kraft Foods Richard Kurkowski Charles Lamar Family Foundation Lavalette Holdings Corporation Anonymous Charles Liebman Nathan E. Lindgren Live Nation Worldwide, Inc. Andrew T. and Nancy Mack Thomas E. and Gael G. Mallouk Frank E. and Susan A. Mars Anonymous MD-19 Lions Harold C. Meissner Anonymous Merrill Lynch Trust Company Anonymous Anonymous Microsoft Giving Campaign Joseph H. and Cynthia G. Mitchell The Mosakowski Family Foundation Motorola Quantum Realty Holdings Ltd. Network for Good New Horizons Foundation, Inc. The New York Community Trust New York Women's Initiative Anonymous Everett/O'Connor Charitable Trust **Orion Investments**



REAL IMPACT

With your support CARE's programs helped more than 6 million people mitigate and adapt to the effects of climate change.



Myron and Mary Peterson P.F. Chang's China Bistro, Inc. Pfizer Inc. Points of Light Foundation Thomas D. Poole P & G Fund of the Greater Cincinnati Foundation Quadrangle Rainbow World Fund Anonymous Russell Investment Group The Saint Paul Foundation The San Francisco Foundation SCA Direct Mark and Cindy Schoeppner Mr. Allan P. and Mrs. Nari M. Scholl Dr. Scholl Foundation Gregg S. and Kim J. Sciabica Mary Hugh Scott The Seattle Foundation Seyfarth Shaw LLP Tucker and Janet P. Short Sidley Austin LLP Silicon Valley Community Foundation Jennifer Sims Anonymous The Skyscrape Foundation David A. Smith and Nancy H. Smith Malcolm K. Sparrow and Penelope Sparrow The Squirrel Fund Brien M. and Cynthia S. Stafford Stupski Family Fund The T. Rowe Price Program For Charitable Giving Ping Y. Tai Foundation, Inc. Russell and Cynthia Talcott Anonymous William E. and Joyce M. Thibodeaux The Tides Foundation Douglas A. Tilden Trigger LLC

United Way of San Luis Obispo County Inc. The Wallace Genetic Foundation Douglas J. and Tara T. Weckstein Marissa Wesely and Fred Hamerman Werner Wortsman Trust Anonymous Michael E. and Geraldine Wiles Jane Willits Willow Springs Foundation Wisconsin Evangelical Lutheran Synod The World Bank Community Connections Fund World Wings International Inc. David Yang Yorba Oil Company, LTD

FOUNDERS' COUNCIL ARTHUR RINGLAND SOCIETY (\$10,000-\$24,999)

Joseph and Sophia Abeles Foundation Inc. Ildiko and Herbert J. Adair, Jr. Richard P. Johnson and Sharon V. Agar Aidmatrix Foundation Ursula Alletag Herawati M. and George M. Alvarez-Correa America's Charities Craig G. Anderson Richard H. Anderson Aziz Ansari Allen A. and Martha Arata Richard D. and Ruth B. Armold The Sandra Atlas Bass and Edythe and Sol G. Atlas Fund Inc. Ernest and Jeanette Auerbach Edwin T. and Patricia M. Baldridge Donald M. and Elizabeth S. Ballard J. Gregory and Martha S. Ballentine Martin Balser and Cecile Falk Balser

Steve and Beth Bangert Bank of America Cori Bargmann Jonathan B. and Barbara J. Barnes The Barstow Foundation Stephen Bauer Farid and Ann Behfar Foundation Anonymous Lyle and Susan Best Donald and Sheila M. Billings Anonymous Anonymous Oliver P. and Jenny Blackman Francis I. and Margo Blair Don B. Blenko, Jr. and Marcia W. Blenko John W. Bloom **BMI-RUPP** Foundation Vidya and Sally Bobba David Bodnick Claudia Bonnist The Boston Foundation The Boston Note Company Mark S. Box Neal Bradsher Bristol-Myers Squibb Foundation Valerie C. and Phil L. Brown Renaissance Charitable Foundation, Inc. Ann Bush John Steven and Elizabeth Caflisch Jane K. and Charles C. Cahn, Jr. Nancy Calcagnini Calvert Social Investment Foundation CARE Alabama Alison S. Carlson Walter C.D. Carlson and Debora De Hoyos Juan M. Carrillo and Dominique Mielle Jimmy Carter Jack E. and Margaret C. Caveney

REAL IMPACT

With your support CARE reached more than 41 million women, men and children in 37 countries with services and information to improve maternal health.

FOUNDERS' COUNCIL ARTHUR RINGLAND SOCIETY cont. (\$10,000-\$24,999)

Anonymous Chevron Texaco Kimberly Chung William C. Clarke John R. Cleveland The Cleveland Family Foundation Club Asteria Anonymous Corn Products International Inc. Anonymous The Community Foundation For Greater Atlanta Shawn Concannon The Bill and Helen Crowder Foundation The Dancing Skies Foundation The Danellie Foundation Edwin W. and Catherine M. Davis Foundation Frances W. Dawes Barbara A. Dawkins **DeAtley Family Foundation** James B. Devaney Saul and Consuelo Diaz Terry and Shirley A. Dobson Jeanne Dodd Mary P. Drake Deirdre M. Giblin and David B. DuBard Peter G. and Eleanor Dudek Duke International Corp. Les Oiseaux Foundation Durland Co., Inc. H. Robert and Ann P. Dursch Robert J. and Kimberly W. Eck Pamela J. and Clement B. Edgar, III Richard A. and Linda M. Ely The Entertainment Industry Foundation Scott C. and Elizabeth P. Evans



REAL IMPACT

With your support CARE helped more than 7 million people improve their household income through increased access to financial and non-financial services, participation in Village Savings and Loan Associations, market linkages and diversified livelihoods.

Herbert and Shirley Feitler Fiserv George and Patricia Ann Fisher Foundation Otto L. and Lesesne B. Forchheimer Ellen and John L. Ford, Jr. Russell J. Frackman and Myrna D. Morganstern Sibyl Frankenburg and Steven Kessel Anonymous Edward M. and Catharine Friend Dr. Brian Fry Full Circle Exchange Edward L. and Deborah Gallup Nabeel K. Gareeb General Federation of Women's Clubs Anthony J. and Christina F. Giammalva Give With Liberty James P. Glaser Annie Bennett Glenn Fund of the Winston-Salem Ellen B. and Ralph Godsall Peter and Beth Golde Michael H. Goodman Google Google Foundation Martin J. Granger John and Stella Graves Uday and Surabhi Gupta John H. and Carolyn Gusmer Ken Hagan Barry G. and Jane T. Haimes Hamilton Associates, Inc. James H. and Sarah Harrington Mark Heising and Elizabeth Simons Anonymous Frank R. and Mariam R. Hellinger Nicholas S. and Susan D. Hellmann Richard Hendin Matthew Herndon and Catherine Somerton Paul A. Higgins Elizabeth R. Holder

Anonymous Jerry G. and Patricia C. Hubbard Wentworth Hubbard Julia Huiskamp Mary T. Sansing and Lester E. Hurrelbrink, III The Hyde Foundation **IBM Employee Services Center** Immucor Gamma William L. and Janet I. Jackson Paul J. and Deborah K. Jansen Alan K. and Cledith M. Jennings Foundation Richard J. and Involut V. Jessup Julia G. Johns Johnson & Johnson Family of Companies Eric Jorgensen Kappa Alpha Psi Foundation Anonymous Peter H. and Joan M. Kaskell Paul B. and Jasveer Kavanagh Carl T. Kelley and Chung-Wei K. Ng John J. and Nancy Kelly Richard C. and Gloria K. Kerns Paul F. Khoury Kurt N. Kimber and Angela Wyatt Chris A. and Patty Kindred Joshua Klayman Lopez Tonight Show Anonymous Ronni S. Lacroute Susan M. Laing Anonymous Steven and Chani Laufer Harold T. Ledbetter Pauline P. Lee Karl O. Lee Mark M. and Teresa A. Little George H. and Ilse M. Lohrer The Lutheran Church Missouri Synod Foundation Stephen J. Lynton



REAL Impact

With your support CARE helped more than 27 million women and men in 50 countries develop sustainable water management practices and improve community hygiene and sanitation.

Marcia T. MacKinnon Joseph and Laurel A. Mancino Joseph and Linda Mantheiy Richard A. and Kim Marin Paul Marvin Marx-Stark Family Foundation The Michael and Sally Mayer Family Foundation N. & A. McDougal Charitable Fund McGuire Family Foundation Wayne R. and Elizabeth M. McKenna M. Craig McKibben and Sarah E. Merner McMaster-Carr Supply Co. Meharry Medical College The Merck Company Foundation The Minneapolis Foundation Gordon and Betty Moore Trust of Bette D. Moorman Mrs. Albert J. Moorman Audrey B. and Jack E. Morgan Foundation Inc. Nick Mozzone The William J. and Jane F. Napier Charitable Lead Trust National Philanthropic Trust P. Pandurang and Mala S. Nayak Network for Good New York Road Runners The Gertrude B. Nielsen Charitable Trust Notre Dame Community Third World Relief Fund Clare O'Brien and Charles Doane Maureen O'Hara and David Easley William Okerlund Anonymous Matthew P. and Ellen O'Loughlin Mark F. Opel Gilman Ordway Chang K. Park Pathways Transition Programs Inc. The Pettus Foundation Pfizer Foundation

The Jay and Rose Family Foundation John Glenn Pitcairn Morris A. and Elizabeth G. Poehler John S. Prigge Dinkar Rao Anonymous James S. and Amy H. Regan The Reilly Family Frank and Joan Ritchey Kenneth L. and Jean R. Robinson Rock Paper Scissors Foundation Anonymous Rolf W. and Elizabeth Rosenthal The Rotary Foundation John W. Ryan and Jenny P. Scheu Jonathan J. Seagle Sealift Inc. Select Equity Group Andrew M. Sessler Share Gift USA Benjamin T. Shaw Side by Side Foundation Custody Two Sigma Investments Don and Jane B. Slack Anonymous Lorraine C. Snell Harold L. and Kirsten K. Snyder Societe Generale Jonathan Solovy and Stacey Fisher Soros Fund Charitable Foundation Richard K. and Harriet Squire Jane Stamper Anonymous P. R. Sundaresan Ronald L. Thatcher Tickets for Charity LLC Louise Blackman Tollefson Family Foundation **Troutman Sanders** Pradyumna E. and Rila K. Tummala

UBS Financial Services United Way of Metropolitan Atlanta, Inc. Mike Uyama Monica Vachher and Jerome J. Selitto Louis H. Gross Foundation Mr. Mark J. Walker The Ward Foundation Anonymous Cynthia A. Wells and Tim Kerr The Joyce and Gary Wenglowski Foundation Western Union Foundation Anonymous Marc K. Whitehead and Sheila M. O'Brien Mercedes M. Williams Edward Wilson The Winston-Salem Foundation Allen and Ingrid Wisniewski Lowell Wood Ravi and Suzanne C. Yadav Tae Yoo Anonymous Julie Zelenski

*Deceased

EXECUTIVE MANAGEMENT TEAM



- 1 Helene D. Gayle President and Chief Executive Officer
- 2 Jonathan Mitchell Chief Operating Officer
- 3 Abby Maxman Vice President International Programs and Operations
- 4 Patrick Solomon Vice President Human Resources
- 5 Kent Alexander General Counsel

- 6 Vickie Barrow-Klein Chief Financial Officer
- 7 Jean-Michel Vigreux Vice President Program, Partnerships, Learning & Advocacy

BOARD OF DIRECTORS













OFFICERS

Chair **W. Bowman Cutter**

President and CEO Helene D. Gayle

Vice Chair Doris Meissner Virginia Sall

Treasurer Dean C. Kehler

Secretary Carol Hudson

President Emeriti Peter D. Bell Philip Johnston

MEMBERS

Richard J. Almeida Retired Chairman and CEO Heller Financial

Joanne Bradford Chief Revenue Officer Demand Media, Inc.

Eduardo Castro-Wright Vice Chairman Walmart

Gilles Concordel President and Founder Tutator Foundation

Susan Crown Vice President Henry Crown & Company

Alexander B. Cummings EVP and Chief Administrative Officer The Coca-Cola Company

W. Bowman Cutter Director, 21st Century Economy Project Roosevelt Institute

Katharin S. Dyer Chief Talent and Transformation Officer VivaKi Helene D. Gayle President and CEO CARE

Paul J. Jansen Director Emeritus McKinsey & Company

Dean C. Kehler Managing Partner Trimaran Capital Partners

Emery Koenig Executive Vice President and Chief Risk Officer Cargill, Incorporated

Richard A. Marin President Ironwood Global LLC

Doris Meissner Senior Fellow Migration Policy Institute

Afaf I. Meleis Margaret Bond Simon Dean of Nursing University of Pennsylvania

John P. Morgridge Chairman Emeritus Cisco Systems

Randall E. Pond Executive Vice President Cisco Systems

Virginia Sall Co Founder Sall Family Foundation

Ranvir K. Trehan Founder and CEO (Retired) SETA

Bruce C. Tully Managing Director Beehive Ventures LLC

William D. Unger Partner Emeritus Mayfield Fund

Deidra Wager Owner DJW LLC



How CARE's Expenses are Allocated

90% Program Expenses 10% Support Services & Fundraising

CARE's Programs by Activity

74% Lasting Solutions to Poverty 26% Emergency & Rehabilitation

CARE'S Global Program Portfolio



47% Africa 27% Asia 17% Latin America & the Caribbean 7% Middle East & Europe 2% Global or Multi-Regional Programs

REPORT FROM MANAGEMENT

After a decline in revenue during 2010, due largely to the discontinuation and scaling down of two large food programs in Africa, CARE USA's revenue increased slightly in 2011. Total revenues for fiscal year 2011 were \$590 million, or 0.6% higher than fiscal year 2010. A decline in revenue from the U.S. government was more than offset by a \$24 million increase in private contributions from CARE International members. Private contributions to CARE in fiscal year 2011 totaled \$310 million. Notable increases in spending last year include a \$25 million increase in emergency programming, largely the result of post-earthquake rehabilitation programs in Haiti.

Overall, 90 percent of CARE's spending in 2011 served our mission through program expenses. Only 10 percent of our spending went to fundraising, management and other support activities. CARE's expenses in 2011 totaled \$626 million. The consolidated financial statements that follow demonstrate our organizational fiscal health through our net asset balance. CARE's net asset balance grew by more than \$10 million in 2011 to \$341 million.

With 47 percent of our portfolio, CARE's programs in Africa continue to represent the largest portion of our work to alleviate poverty. Programs in Asia grew by more than a quarter and now constitute 27 percent of CARE's program portfolio. 17 percent of our work is in Latin America and the Caribbean, while the Middle East and Europe have seven percent. The remaining two percent is devoted to global or multi-regional programs.

CARE's commitment to executing high-quality programs as efficiently as possible resulted in a re-organization at headquarters that yielded \$3 million in savings for the year, as well as putting CARE on a path to realize even greater savings in the future. Furthermore CARE spent \$5 million during the fiscal year on the construction and implementation of our new finance and grants management system, Pamodzi. When it goes online in 2012 most CARE locations around the world will, for the first time, share a common, web-based software platform. CARE has an unwavering commitment to the responsible management of our financial resources. Pamodzi will provide CARE with a timely, global view of operations that will further strengthen our already proven ability to deliver effective programs as efficiently as possible.

takie [Banout >

Vickie J. Barrow-Klein Chief Financial Officer

CARE USA BALANCE SHEET

As of June 30, 2011 and 2010 in thousands

ASSETS		2011		2010
Cash and cash equivalents	\$	71,995	\$	89,768
Restricted cash		7,002		9,006
Investments, at fair value		196,509		192,093
Receivables, net		12,790		27,178
Loans receivable, net		14,942		14,398
Inventory		49,070		10,001
Deposits and other assets		48,857		38,058
Property and equipment, net		20,376		14,543
Trusts held by third parties		115,502		96,862
Total Assets	\$	537,043	\$	491,907
Accounts payable and accrued expenses Program advances Liability for split interest agreements Benefits accrued for employees Subsidiary loans payable Minority interest in subsidiary Total Liabilities	\$	29,772 98,226 19,352 33,268 14,462 870 195,950	\$	42,389 57,718 19,833 30,938 9,551 593 161,022
Net Assets	٩	195,950	ų	101,022
Unrestricted Temporarily restricted		82,094 125,517		88,050 127,993
Permanently restricted		133,482		114,842
Total Net Assets	\$	341,093	\$	330,885
Total Liabilities and Net Assets	\$	537,043	\$	491,907

CARE USA STATEMENT OF ACTIVITIES

For the year ended June 30, 2011 with summarized information for the year ended June 30, 2010 in thousands

OPERATING SUPPORT AND REVENUE	Unrestricted		Temporarily Restricted		Permanently Restricted	Total 2011	 Total 2010
SUPPORT							
Private Support							
Contributions	\$	61,812	\$	58,929	-	\$ 120,741	\$ 131,793
In-kind contributions - PSA		10,704		-	-	10,704	14,651
CARE International	*	178,423		-	-	178,423	 139,492
Total Private Support	\$	250,939		58,929	-	309,868	285,936
Government and Other Support							
U.S. government	\$	176,112		-	-	176,112	198,871
Host governments Others		23,396 62,978		- 88	-	23,396 63,066	21,799 61,680
Total Government and Other Support	\$	262,486		88	-	262,574	282,350
	ų	202,400		00		202,574	202,330
OTHER REVENUE							
Interest and dividends	\$	9,026		1,656	-	10,682	11,572
Rent and miscellaneous		6,234		307	-	6,541	6,150
Total Other Revenue	\$	15,260		1,963	-	17,223	17,722
Net assets released from restrictions				· ·			
Satisfaction of program restrictions	\$	73,364		(73,364)	-	-	-
Total Operating Support and Revenue	\$	602,049		(12,384)	-	589,665	586,008
EXPENSES							
Program	¢	10/ 650					00.025
Emergency Rehabilitation	≯	124,652 16,873				124,652	99,835 19,733
Development		401,961				16,873 401,961	405,320
Public Information		17,802				17,802	21,215
		17,002				17,002	21,213
<i>Supporting Activities</i> Fund raising		28,621				20 624	25,451
Management and general		35,898				28,621 35,898	30,192
Total Operating Expenses	\$	625,807		12,834	-	625,807	601,746
OPERATING EXPENSES OVER SUPPORT AND REVENUE	\$	(23,758)			-	(36,142)	(15,738)
OTHER NONOPERATING CHANGES IN NET ASSETS							
Minority interest in subsidiary income	\$	(52)		-	-	(52)	(593)
Foreign exchange gain/(loss)		2,588		126	-	2,714	(1,859)
Interest and dividends on gift annuity investments		772		-	-	772	835
Actuarial loss on annuity obligations		(1,147)		-	-	(1,147)	(1,154)
Actuarial (loss)/gain on split interest agreements		216		19	-	235	(576)
Net realized and unrealized gain on investments		15,656		9,763	-	25,419	8,004
Increase in value of trusts held by third parties	-	-		-	18,640	18,640	7,494
Total Changes in Net Assets before change in pension liability	\$	(5,725)		(2,476)	18,640	10,439	(3,587)
Net change in pension liability	\$	(231)		-	-	(231)	(775)
Changes in net assets from continuing operations	\$	(5,956)		(2,476)	18,640	10,208	(4,362)
Discontinued operations							
Gain from operations of discontinued operations - Edyifcar	*						27 757
(including net income of \$3.8 million)	\$	-		(2, 176)	-	-	37,757
Changes in net assets	\$	(5,956)		(2,476)	18,640	10,208	33,395
Net Assets, beginning of year	\$	88,050		127,993	114,842	330,885	297,490
Net Assets, end of year	\$	82,094	\$	125,517	\$ 133,482	\$ 341,093	\$ 330,885

Our auditors have expressed an unqualified opinion on our June 30, 2011 consolidated financial statements. These financial statements include associated notes that are essential to understanding the information presented herein. The full set of statements and notes is available at CARE USA's website, www.care.org, and a printed copy may be obtained from CARE USA.

CARE USA STATEMENTS OF FUNCTIONAL EXPENSES

For the year ended June 30, 2011 with summarized information for the year ended June 30, 2010 in thousands

	PROGRAM ACTIVITIES					SUPPO	RTING AC			
	Emergency	Rehabilitation	Development	Public Information	Total	Fund Raising	Management & General	Total	2011 Total	2010 Total
Personnel costs	\$ 29,960	\$ 5,960	\$ 121,884	\$ 4,436	\$ 162,240	\$ 8,073	\$ 20,204	\$ 28,277	<mark>\$ 190,517</mark>	\$ 175,322
Professional services	1,657	718	18,857	214	21,446	3,238	6,693	9,931	31,377	29,780
Equipment	1,718	411	5,746	157	8,032	147	1,202	1,349	9,381	12,622
Materials and services	49,783	4,970	71,918	469	127,140	15,968	1,930	17,898	145,038	147,040
Travel and transportation	7,470	1,656	35,543	210	44,879	503	2,207	2,710	47,589	45,354
Occupancy	3,478	943	12,077	704	17,202	316	1,797	2,113	19,315	19,392
Financing/Depn/Misc.	482	604	10,409	359	11,854	350	643	993	12,847	15,592
Grants/Subgrants	19,298	1,611	101,735	496	123,140	10	9	19	123,159	104,117
AgCommodities/CIKs	10,806	-	23,792	53	34,651	16	1,213	1,229	35,880	37,876
Contributed advertising-PSA	-	-	-	10,704	10,704	-	-	-	10,704	14,651
						·				
2011 Total Operating Expenses	\$ 124,652	\$ 16,873	\$ 401,961	\$ 17,802	\$ 561,288	\$ 28,621	\$ 35,898	\$ 64,519	\$ 625,807	\$ 601,746
2010 Total Operating Expenses	\$ 99,835	\$ 19,733	\$ 405,320	\$ 21,215	\$ 546,103	\$ 25,451	\$ 30,192	\$ 55,643	\$ 601,746	

CARE USA STATEMENT OF CASH FLOWS

For the year ended June 30, 2011 and 2010 in thousands

CASH FLOWS FROM OPERATING ACTIVITIES		2011		2010
Changes in net assets	\$	10,208	\$	33,395
Less Changes in net assets from discontinued operations		-		37,757
Changes in net assets from continuing operations	\$	10,208		(4,362)
Adjustments to reconcile change in net assets to				
net cash provided by (used in) operating activities				
Depreciation and amortization	\$	5,386		4,734
Contributions restricted for investment in endowment		-		(19)
Provision for subsidiary microcredit loan losses Unrealized gain on derivative contracts		360		991 107
Net realized and unrealized gain on investments		(25,419)		(8,004)
Actuarial loss on annuity obligations		1,147		(8,004) 1,154
Actuarial loss/(gain) on split interest agreements		(235)		576
Increase in value of trusts held by third parties		(18,640)		(7,494)
Changes in assets and liabilities		(,)		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(Increase)/Decrease in receivables		14,388		(10,086)
(Increase)/Decrease in inventory		39,069		1,888
(Increase)/Decrease in deposits and other assets		(10,799)		13,643
Increase/(Decrease) in accounts payable and accrued expenses		(12,617)		14,878
Increase/(Decrease) in program advances		40,508		(8,594)
Increase in benefits accrued for employees		2,330		1,801
Net cash (used in) provided by operating activities	\$	(32,452)		1,213
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments	\$	(93,155)		(157,419)
Proceeds from sales of investments	\$	114,158		133,402
(Increase)/Decrease in restricted cash		2,004		(9,006)
Purchases of property and equipment		(14,234)		(6,314)
Proceeds from sales of property and equipment		3,015		3,563
Net cash provided by (used in) investing activities	\$	11,788		(35,774)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from contributions restricted for investment in endowment	\$			19
Increase in loans receivable	\$	- (904)		(2,375)
Proceeds from sale of subsidiary		(504)		73,841
Increase in subsidiary loans payable		4,911		1,316
Increase in minority interest in subsidiary		277		382
Payments to gift annuitants		(2,288)		(2,353)
Increase in liability for split interest agreements		895		891
Net cash and cash equivalents provided by financing activities	\$	2,891		71,721
CASH FLOWS FROM DISCONTINUED OPERATIONS				
Net cash (used in) provided by operating activities	\$	-		(2,801)
Net cash used in investing activities	*	-		(442)
Net cash used in financing activities		-		(1,691)
Net cash and cash equivalents provided by (used in) discontinued operations	\$	-		(4,934)
NET CHANGE IN CASH AND CASH EQUIVALENTS		(17,773)		32,226
CASH AND CASH EQUIVALENTS, beginning of year		89,768		57,542
CASH AND CASH EQUIVALENTS, beginning of year	\$	71,995	\$	89,768
Noncash Contributions	\$	23,136	\$	23,933
Cash paid for interest	\$	23,130	♪ \$	5,498
	Ą	//1	ų	J,450

Our auditors have expressed an unqualified opinion on our June 30, 2011 consolidated financial statements. These financial statements include associated notes that are essential to understanding the information presented herein. The full set of statements and notes is available at CARE USA's website, www.care.org, and a printed copy may be obtained from CARE USA.

Vision

We seek a world of hope, tolerance and social justice, where poverty has been overcome and people live in dignity and security.

CARE will be a global force and a partner of choice within a worldwide movement dedicated to ending poverty. We will be known everywhere for our unshakable commitment to the dignity of people.

Mission

CARE's mission is to serve individuals and families in the poorest communities in the world.

Drawing strength from our global diversity, resources and experience, we promote innovative solutions and are advocates for global responsibility. We facilitate lasting change by:

- Strengthening capacity for self-help
- Delivering relief in emergencies
- Addressing discrimination in all its forms
- Providing economic opportunity
- Influencing policy decisions at all levels

Guided by the aspirations of local communities, we pursue our mission with both excellence and compassion because the people whom we serve deserve nothing less.

Core Values

Respect: We affirm the dignity, potential and contribution of participants, donors, partners and staff.

Integrity: We act consistently with CARE's mission, being honest and transparent in what we do and say, and accept responsibility for our collective and individual actions.

Commitment: We work together effectively to serve the larger community.

Excellence: We constantly challenge ourselves to the highest levels of learning and performance to achieve greater impact.

Program Principles

- Promote empowerment
- Work with partners
- Ensure accountability and promote responsibility
- Address discrimination
- Promote the nonviolent resolution of conflicts
- Seek sustainable results





Headquarters

CARE USA 151 Ellis Street Atlanta, GA 30303-2440 T) 404-681-2552 F) 404-589-2650

Constituent Services 1-800-422-7385 info@care.org

Planned Giving 1-800-752-6004

www.care.org

Field Offices

Atlanta 151 Ellis Street Suite 100 Atlanta, GA 30303-2440 T) 404-681-2552 F) 404-577-5557

Boston

99 Bishop Allen Drive Suite 300 Cambridge, MA 02139 T) 617-354-2273 F) 617-354-2241

Chicago

70 East Lake Street Suite 1430 Chicago, IL 60601 T) 312-641-1430 F) 312-641-3747

Los Angeles

13101 Washington Boulevard Suite 133 Los Angeles, CA 90066 T) 310-566-7577 F) 310-566-7576

New York

32 West 39th Street 3rd Floor New York, NY 10018 T) 212-686-3110 F) 212-683-1099

Philadelphia

114 Forrest Avenue Room 106 Narberth, PA 19072 T) 610-664-4113 F) 610-664-4256

San Francisco

465 California Street Suite 1210 San Francisco, CA 94104 T) 415-781-1585 F) 415-781-7204

Seattle

1402 Third Avenue Suite 912 Seattle, WA 98101 T) 206-464-0787 F) 206-464-0752

Washington, D.C.

1825 I Street, NW Suite 301 Washington, DC 20006 T) 202-595-2800 F) 202-296-8695

PHOTO CREDITS INSIDE COVER: ©2011 Brian David Melnyk; Page 3: Evelyn Hockstein/CARE; Page 4: Md. Akram Ali/CARE; Page 7: Ketevan Khachidze/CARE; Page 8: Paulina Montenegro/CARE; Page 10: Allen Clinton/CARE; Page 12, from left: Md. Akram Ali/ CARE, Evelyn Hockstein/CARE; Page 13, clockwise from top: Brian David Melnyk/CARE, Fernando Salvador Mesias/CARE, Pashant Panjiar/CARE; Page 14: Prashant Panjiar/CARE; Page 13, from top: Yoshio Kondo/CARE, S. Smith Patrick/CARE; Page 14; from hor: Yoshio Kondo/CARE, Page 17, clockwise from top: Brian David Melnyk/CARE, Fernando Salvador Mesias/CARE, Prashant Panjiar/CARE; Page 14: Prashant Panjiar/CARE; Page 13, from top: Yoshio Kondo/CARE, S. Smith Patrick/CARE; Page 16, from left: Lourdes Eliana Cerdan Estrada/CARE, Ausi Petrelius/CARE; Page 17, clockwise from top: Karen Gold/CARE, Prashant Panjiar/CARE, Kate Holt/CARE; Page 20, from left: Erin Lubin/CARE, Josh Estey/CARE, Proshant Panjiar/CARE; Page 21, from left: Wiley Henry/CARE, S.M.A.S. Bandara/CARE, Valenda Campbel/CARE; Page 22: Bill Kostatos/CARE; Page 23, from left: Romayne Anthony/CARE, Allen Clinton/CARE; Page 24, susi Petrelius/CARE; Page 25, from left: CARE west Bank and Gaza, Evelyn Hockstein/ CARE; Page 26: Valenda Campbel/CARE; Page 27, from left: Romayne Anthony/CARE; Page 28, in numerical order: Brendan Bannon/CARE, CARE, CARE, CARE, CARE, CARE, CARE, CARE, Anika Rabbani/CARE; Page 29; Caroline Joe/CARE; Page 30, from left: Stephanie Roberts/CARE, Ausi Petrelius/CARE, Evelyn Hockstein/CARE; Page 37: Josh Estey/CARE

CARE is an Equal Opportunity Employer and Affirmative Action Employer (AA/M/F/D/V) dedicated to workplace diversity. CARE® and CARE Package® are registered marks of CARE. Copyright ©2012 by Cooperative for Assistance and Relief Everywhere, Inc. (CARE). All rights reserved. Unless otherwise indicated, all photos ©CARE. CARE®, CARE®, CARE Package®, I Am Powerful®, She Has The Power To Change Her World. You Have the Power to Help Her Do It.® and Defending Dignity. Fighting Poverty.® are registered marks of CARE.

